

# CANELÉS DE BORDEAUX SPECIALIST



# The emblem of Bordeaux

1519

The origin of the canelé remains a mystery. Legend has it that it was created by the nuns at the Annonciades Convent, located behind the church of Sainte-Eulalie. They would collect wheat from the port that had fallen out of the holds of boats or from torn sacks and egg yolks from the cellars of the Quai des Chartrons, the whites being used in the fining of wine..



# 17<sup>th</sup> century

History tells us that it was in the heart of Bordeaux that the first canauliers made "canaules", the ancestors of canelés. The recipe was simple: flour and egg yolks.



So many canelés were eaten that there were no fewer than 39 canauliers!



1980

The canelé became one of the gourmet symbols of Bordeaux and founds its way in all fine patisseries in the city.



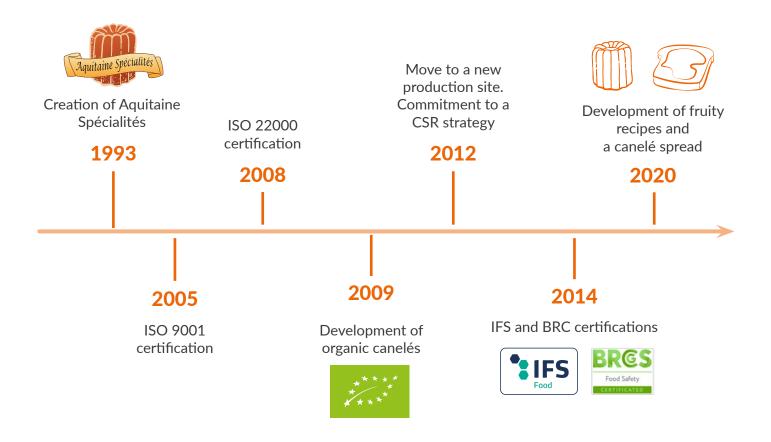
A pastry chef gave the canelé its characteristic shape resembling the Doric columns of the Grand Théâtre in Bordeaux! He created the 12-flute mould and improved the recipe with rum and vanilla.



### **ABOUT US**

Aquitaine Spécialités is the **global leader in Bordeaux canelé production**. Located in the Bordeaux region and founded by Mr. Bernard Lussaut, the family business has expanded and become a key player in the production of canelés de Bordeaux.

From small-scale production in the early 1980s, Aquitaine Spécialités now uses a high-performance production tool to expand its presence throughout the rest of France and worldwide. Today, we offer many varieties of canelés to suit all tastes and any occasion.



### **KEY FIGURES**

unique set of EXPERTISE

**62 MILLION** 

canelés made each year

30 YEARS

of experience

+5000 m<sup>2</sup>

of production unit space

Sold in **17 COUNTRIES** 

**58 PEOPLE** 

dedicated to customer satisfaction

#### **OUR COMMITMENTS**

In order to meet consumer expectations, we have complied with the criteria of several labels:

- IFS and BRC certifications are essential to be referenced by major supermarket chains and some catering companies in France and abroad. They are the **most demanding reference labels in agrifood** and are the two certifications that attest to our mastery of the product.
- we have been **certified Organic** since 2009, which has allowed us to be present in specialised organic distribution, as well as the organic sections of conventional supermarkets.
- the PME+ label has a **more human and environmental aspect**, allowing us to rethink our daily actions to be more in tune to our priorities, which are customer satisfaction through the manufacture of a safe, high-quality product that respects the environment and those who make it.



We have developed an organic canelé recipe. We rigorously select the raw materials to guarantee the AB label.



IFS Food certification is aimed at companies that strive for excellence in food safety, quality and customer satisfaction.



The BRC aims to establish a common base of food safety requirements for manufacturers of private label products in the UK market and also to standardise audits.

#### PROFESSIONAL CUSTOMER SERVICE



Professional and attentive customer support



High-quality canelés



Logistical optimisations tailored to each market

#### **OUR CSR POLICY**

Every day, Aquitaine Spécialités is committed to offering safe and tasty canelés, a value our customers hold dear. We are dedicated to ensuring a safe environment for the people who work here and the resources available to us. We aim to promote a local product both within and outside the region, to manufacture it at the fairest price in order to offer everyone a sustainable, delicious product.

Future generations will always have the same canelé with its distinctive taste, this special way of making it and our social values >>

### Bernard WSSAUT



#### 1. Well-being in the workplace

- Systematic root cause analysis of reported work-related accidents and near misses
- New fittings (individual offices, optimised Sales Management/ CSR/Quality and Production offices, extension of social premises)



#### 2. Controlled supply chain

- Supplier audit every 2 years for non-IFS/BRC or FSSC 22000 certified suppliers
- Transporters tracked with thermobuttons
- Raw materials from France: flour, sugar, conventional rum, organic flour and milk



#### 3. Innovation

- · Variations on the original canelé recipe: Clean Label canelé, Lighter canelé, fruits canelé, canelé spread, etc
- · Implementation of integrated management software in the production workshop: optimised production, logistics and stock management



### 4. Controlled consumption of resources

- Heat recovery from baking ovens to heat water for the production workshop and sanitary facilities
- Management of wastewater by sending it to be methanised to produce renewable energy locally



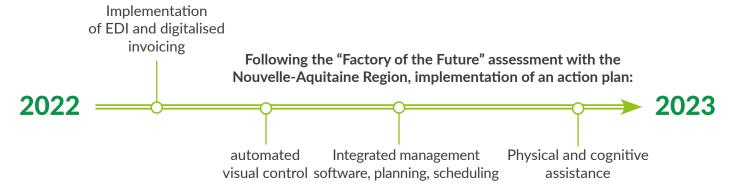
#### 5. Recycling

- · Creation of an anti-waste channel by reusing our rejected canelés for the canelé crumbs used in pastries and spreads
- · 35% reduction in cardboard consumption per tonne of canelé
- Delivery of our raw materials in bulk



#### 6. Regulations

- · Subscription to a monthly Quality, Health, Safety & Environment legal survey
- · Annual PME+ audit according to a reference system inspired by the ISO 26000 standard: label for independent French companies run on a human scale, applying ethical and responsible practices





# Our delicious recipes





Bouchée - 17 g

Lunch - 30 g

Large - 60 g

We have developed several ambient and frozen ranges to meet the needs of both clients and consumers, and liven up food shelves!

For quality purposes, our products are without GMO, coloring, conservative nor additive.

#### **The Classic**

Delicately flavoured with rum and vanilla.

### Fruits recipes

A range of fruity flavours for maximum punch.

### Long shelf-life

Perfect for long-term storage to be enjoyed any time.

### **Spread**

All the delicate flavour of our canelé in spread form.

### Natural flavourings

Made with premium raw ingredients.

#### Rum-free

These specific recipes offer delicious, mild flavours.

#### **Snack formats**

Perfect to be enjoyed anywhere, any time.

### **Anti-waste**

A reflection of our environmental approach, ideal for enhancing your recipes.



## The classics



### TRADITIONAL CANELÉ

LIGHTER CANELÉ



INGREDIENTS: water, sugar, wheat flour, rum, dairy blend (whey powder, vegetable fat (copra), milk protein, skimmed milk powder), whole egg powder, vanilla flavour.

AMBIENT: shelf life of 50 days from manufacture, 30 days from receipt. Shelf life of 20 or 40 days for individual wrapping.







Sleeve



Individually wrapped

dairy blend (**whey** powder, vegetable fat (copra), **milk** protein, skimmed **milk** powder), whole **egg** powder, vanilla flavour.

**INGREDIENTS:** water, sugar, wheat flour, rum,

**AMBIENT:** shelf life of 50 days from manufacture, 30 days from receipt. Shelf life of 20 or 40 days for individual wrapping.



PET box



Individually wrapped

FROZEN: shelf life 1 year



Bulk packaging



PET box



Sleeve



Individually wrapped



Bulk packaging



PET box



Individually wrapped

# **Natural flavourings**



### **ORGANIC CANELÉ**

**INGREDIENTS:** water, sugar\*, **wheat** flour\*, rum\*, skimmed **milk**\*, whole **eggs** powder\*, natural vanilla flavour\*. Possible traces of **soy** and **mustard**.



\*Organically grown ingredients

AMBIENT: shelf life of 50 days from manufacture, 30 days from receipt. Shelf life of 20 or 40 days for individual wrapping.







Sleeve



Individually wrapped

#### FROZEN: shelf life 1 year



Bulk packaging



PET box



Individually wrapped

### **CLEAN LABEL CANELÉ**

**INGREDIENTS:** water, sugar, **wheat** flour, rum, **lactose** and **milk** proteins, whole **eggs** powder, natural vanilla aroma, natural **cream** and **milk** aroma.

**AMBIENT:** shelf life of 50 days from manufacture, 30 days from receipt. Shelf life of 20 or 40 days for individual wrapping.



PET box



Individually wrapped



Bulk packaging



PET box



Individually wrapped

# **Fruits recipes**









### RUM-COCONUT CANELÉ

INGREDIENTS: water, sugar, wheat flour, lactose and milk proteins, sweet raspberry puree (5,6%) (raspberry (90%), sugar), eggs powder, raspberry natural aroma, cream and milk natural aroma.

INGREDIENTS: water, sugar, wheat flour, lactose and milk proteins, sweet lemon puree (5,6%) (lemon juice with pulp (90%), sugar), eggs powder, lemon natural aroma, cream and milk natural aroma.

INGREDIENTS: water, sugar, wheat flour, rum (6,7%), lactose and milk proteins, sweet coconut puree (5,6%) (coconut puree (90%), sugar), whole eggs powder, coconut natural aroma, cream and milk natural aroma.

**AMBIENT:** shelf life of 50 days from manufacture, 30 days from receipt. Shelf life of 20 or 40 days for individual wrapping.



PET box



Individually wrapped



Bulk packaging



PET box



Individually wrapped

## Rum-free





### VANILLA FLAVOURED CANELÉ

### **HONEY CANELÉ**

### CHOCOLATE CANELÉ

wheat flour, dairy blend (whey powder, vegetable fat (copra), milk protein, skimmed milk powder), whole eggs powder, vanilla aroma.

INGREDIENTS: water, sugar, wheat flour, honey (11%), dairy blend (whey powder, vegetable fat (copra), milk protein, skimmed milk powder), whole eggs powder.

INGREDIENTS: water, sugar, wheat flour, gourmet chocolate (10%) (cocoa paste, sugar, low fat cocoa powder), dairy blend (whey powder, vegetable fat (copra), milk protein, skimmed milk powder), whole eggs powder, vanilla aroma.

**AMBIENT:** shelf life of 50 days from manufacture, 30 days from receipt. Shelf life of 20 or 40 days for individual wrapping.



PET box



Individually wrapped



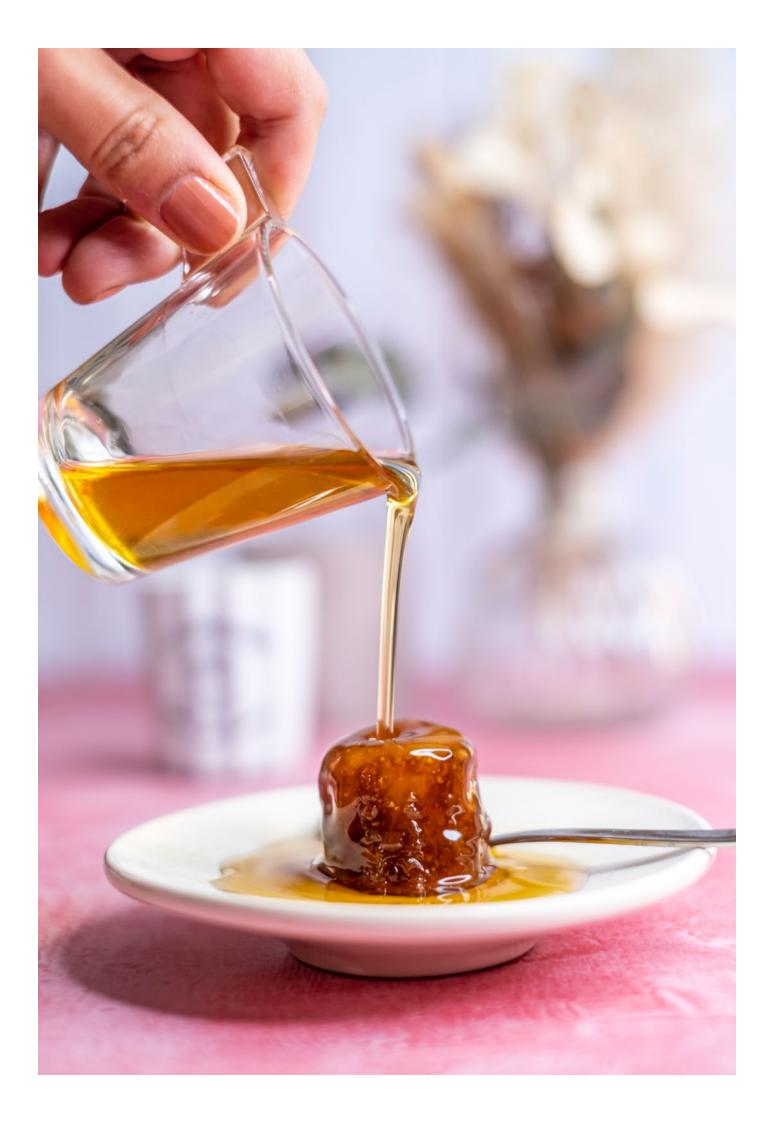
Bulk packaging



PET box



Individually wrapped



# Long shelf-life



### **JAR OF CANELÉS (x2)**

INGREDIENTS: syrup (69%): sugar, water, glucose syrup, rum (12%). Canelés - 2 portions (31%): water, sugar, wheat flour, rum, dairy blend (whey powder, vegetable fat (copra), milk protein, skimmed milk powder), whole eggs powder, vanilla aroma.

Residual alcohol: < 4.9 units per volume.

2 canelés Bouchées (17g) in a rum syrup: shelf life 2 years



### **JAR OF ORGANIC CANELÉS (x4)**

INGREDIENTS: syrup (55%): sugar\*, water, glucose syrup\*, rum\* (12%). Canelés\* - 4 portions (45%): water, sugar\*, wheat flour\*, rum\*, skimmed milk\*, whole eggs powder\*, natural vanilla aroma\*. Possible traces of soy and mustard. \*Organically grown ingredients sidual alcohol: < 4 units per volume.

4 canelés Bouchées (17g) in a rum syrup: shelf life 2 years



### **JAR OF CANELÉS (x4)**

INGREDIENTS: syrup (55%): sugar, water, glucose syrup, rum (12%). Canelés - 4 portions (45%): water, sugar, wheat flour, rum, dairy blend (whey powder, vegetable fat (copra), milk protein, skimmed milk powder), whole eggs powder, vanilla aroma.

Residual alcohol: < 4,8 units per volume

4 canelés Bouchées (17g) in a rum syrup: shelf life 2 years



### **CANNED CANELÉ**

INGREDIENTS: water, sugar, glucose syrup, rum, wheat flour, dairy blend (whey powder, vegetable fat (copra), milk protein, skimmed milk powder), whole eggs powder, vanilla aroma, citric acid.

1 canelé Gros (60g) in a rum syrup: shelf life 2 years

# **Snack formats**





# INDIVIDUALLY WRAPPED CANELÉ

INGREDIENTS: water, sugar, wheat flour, rum, dairy blend (whey powder, vegetable fat (copra), milk protein, skimmed milk powder), whole eggs powder, vanilla flavour.

**AMBIENT:** shelf life of 20 or 40 days

Large x1 Lunch x1 Bouchée x1

Also available in other packaging (x2, x3...)

**FROZEN:** shelf life 1 year

Large x1 Lunch x1 Bouchée x1

Also available in other packaging (x2, x3...)

### **BREAK-AWAY CANELÉ**

INGREDIENTS: water, sugar, wheat flour, rum, dairy blend (whey powder, vegetable fat (copra), milk protein, skimmed milk powder), whole eggs powder, vanilla flavour.

**AMBIENT:** shelf life of 50 days from manufacture, 30 days from receipt

Sizes available: Pack of Large x6 Pack of Lunch x6 Pack of Bouchée x6







Bouchée - 17 g

Lunch - 30 g

Gros - 60 g

Some packaging formats are subject to minimum order quantities. Please contact us for details.

# Canelés spread



### **CANELÉS SPREAD**

**INGREDIENTS:** canelés (43%) (water, sugar, **wheat** flour, rum, **lactose** and **milk** proteins, vegetable fat (copra), whole **eggs** powder, aromas), water, sugar, glucose syrup.

**AMBIENT:** shelf life 1 year

**STORAGE:** mix well before use until smooth. Store at room temperature. After opening, store in the refrigerator and consume within 5 days.

# **Anti-waste**



# REJECTED CANELÉS\*

INGREDIENTS: water, sugar, wheat flour, rum, lactose and milk proteins, vegetable fat (copra), whole eggs powder, aromas.

### CANELÉ PASTE\*\*

INGREDIENTS: water, sugar, wheat flour, rum, lactose and milk proteins, vegetable fat (copra), whole eggs powder, aromas.

### CANELÉ CHIPS\*

INGREDIENTS: water, sugar, wheat flour, rum, lactose and milk proteins, vegetable fat (copra), whole eggs powder, aromas.

**FROZEN:** shelf life 18 months



Bulk packaging

FROZEN: shelf life 1 year



**Bucket** 

FROZEN: shelf life 1 year



Bulk packaging

<sup>\*</sup> Also available in an organic version. \*\* Also available in a Clean Label version. Contact us for details



## **COMING SOON!**

### **AMBIENT PACKAGING**

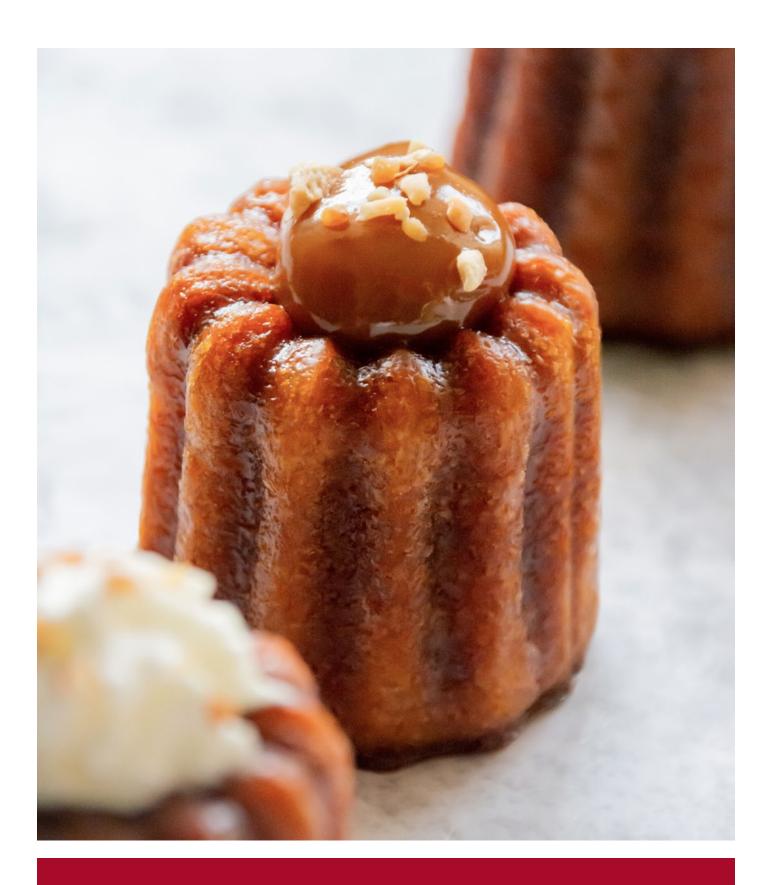
	PACKAGING	PALETTIZATION	INSTRUCTIONS	STORAGE			
Canelés							
PET box	In trays hermetically sealed in a protective atmosphere / PET box of 6 Large size - 8 Lunch size in a box of 12 PET boxs / Tray of 12 Bouchées in a box of 18 PET boxs	48 boxes/pallet	Remove packaging. Preheat oven to 220°C. Heat the product for 5 to 10 minutes so that the canelés regain their crispness. Leave to cool and enjoy.	At room temperature. After opening, store at 4°C and consume within 48 hours.			
Sleeve	Sleeveof 8 Lunch sizes in a box of 12 PET boxs						
Long shelf-life							
Jar	Jar of 4 canelés - Box of 24 jars/Jar of 2 canelés - Box of 32 jars	102 boxes/pallet	Open the jar or tin and enjoy.	Store at room temperature. After opening, store in the refrigerator and consume within 48 hours.			
Canned canelé	Tin of 1 canelé - Box of 49 tins	60 boxes/pallet					
Snack formats							
Individually wrapped	Box of 50 Large canelés (60g) / Box of 100 Lunch canelés (30g)						
Break-away	Break-away Large x6 = 12 CSU* / Breach- away Lunch x6 = 15 CSU* / Break-away Bouchée x6 = 18 CSU* (*1 CSU = pack of 6 break-away canelés)	48 boxes/pallet	Remove packaging and enjoy.	At room temperature.			

### **FROZEN PACKAGING**

	PACKAGING	PALETTISATION	INSTRUCTIONS	STORAGE			
Canelés							
PET box	PET box of 6 Large - 8 Lunch - 12 Bouchée	48 boxes/pallet	Remove canelés from packaging. Leave to defrost for 5 hours between 0 and 4°C, then leave out at room temperature for 10 minutes. You can also put them in a hot oven without defrosting for 5 to 10 minutes at 220°C. Allow to cool before eating.	Store at -18°C. After defrosting, store at 4°C and consume within 2 days for PET boxs, 4 days for sheath pack and Bulk packaging formats. Never refreeze a defrosted product!			
Bulk packaging	Box of 75 Large - 150 Lunch - 200 Bouchée	72 boxes/pallet					
Sleeves	Sleeve of 4 Large - box of 6 sleeves Sleeve of 9 Lunch - box of 8 sleeves Sleeve of 12 Bouchées - box of 10 sleeves	119 boxes/pallet					
Snack formats							
Individually wrapped	Box of 50 Large canelés Box of 100 Lunch canelés Box of 100 Bouchée canelés	48 boxes/pallet	Leave to defrost for 5 hours between 0 and 4 °C, then leave out at room temperature for at least 10 minutes.	Store at -18°C. After defrosting, store at 4°C and consume within 4 days. Never refreeze a defrosted product!			
Break-away	Box of 50 Large canelés Box of 100 Lunch canelés Box of 100 Bouchée canelés						
Anti-waste							
Rejects, Paste and Chips	Rejected canelés, Large, Lunch, Bouchée - Boxes of 5 kg Canelé crumbs - 5 kg box Canelé paste - 5 kg bucket		Leave to defrost for 5 hours between 0 and 4°C.	Store at -18°C. After defrosting, store at 4°C and consume within 4 days. Never refreeze a defrosted product			

Some packaging formats are subject to minimum order quantities. Please contact us for details.

### **NOTES**





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